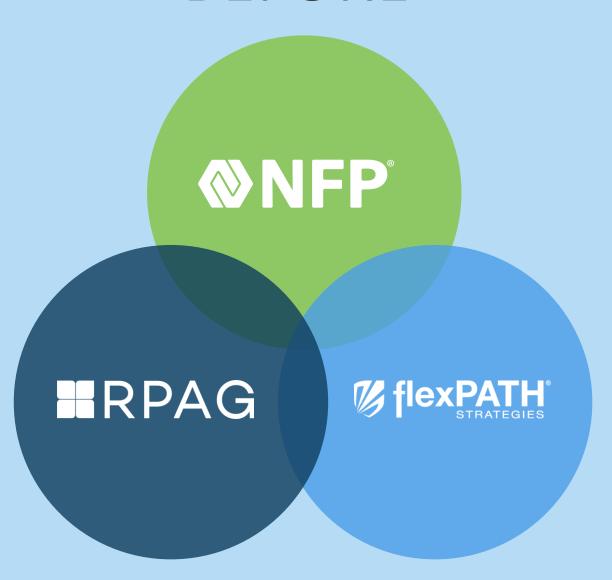




#### **BEFORE**



#### **AFTER**





#### **INNOVATION & EXECUTION**

#### **INNOVATION & EXECUTION**



Vince Giovinazzo CEO



Nick Della Vedova President



Veronica Lee CRO



Jami Chapman COO



Jesse Taylor SVP, Business Development



Jeff Elvander CIO



#### Mission Statement



Retirement Plan Advisory Group (RPAG) is a consulting firm that inspires advisors to reach their highest potential. Integrity, transparency, and the highest ethical standards drive our actions and behavior. Our commitment to excellence and innovation allows us to anticipate the changing retirement plan landscape and regulatory environment. As a result, our platform allows advisors to create successful retirement plan outcomes by protecting plan fiduciaries and engaging plan participants to reach their retirement income potential.















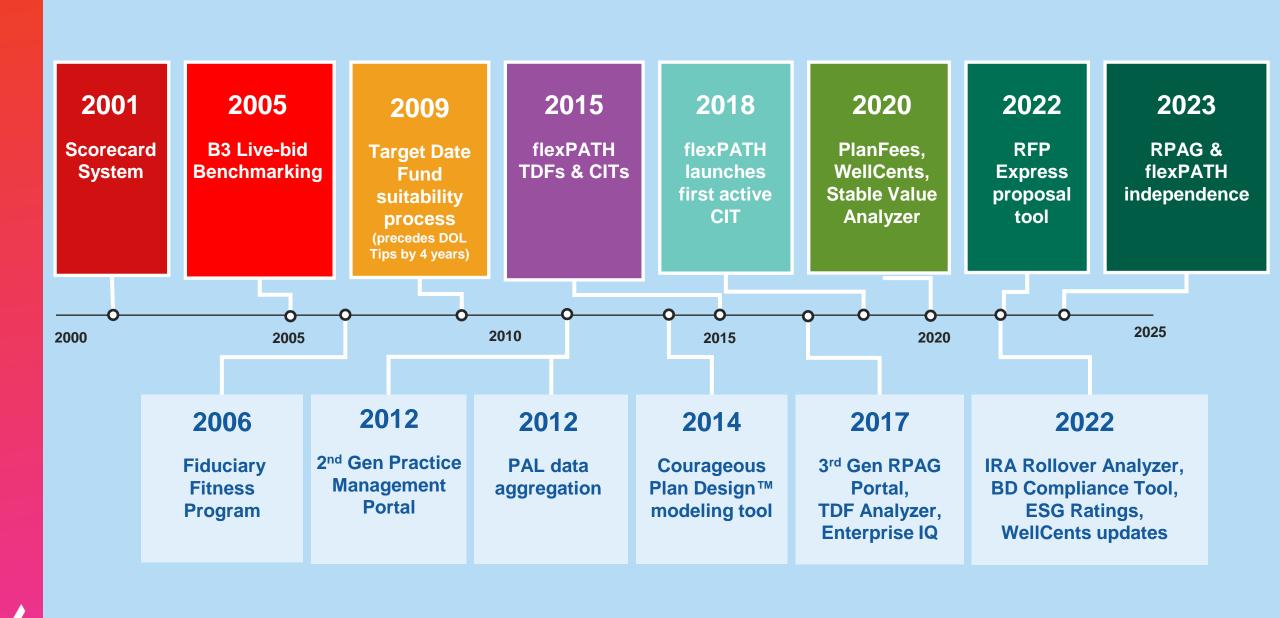














\$1.25

**Trillion** 

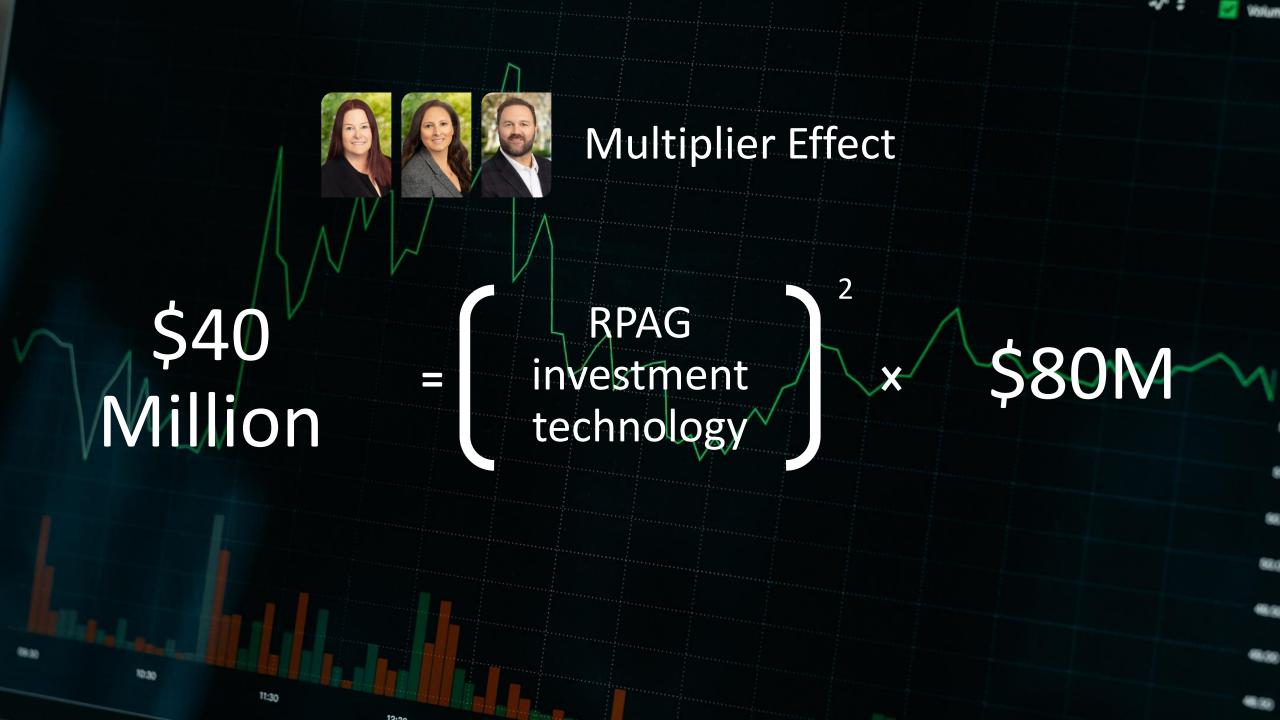
120,000 Plans

> 10M Participants



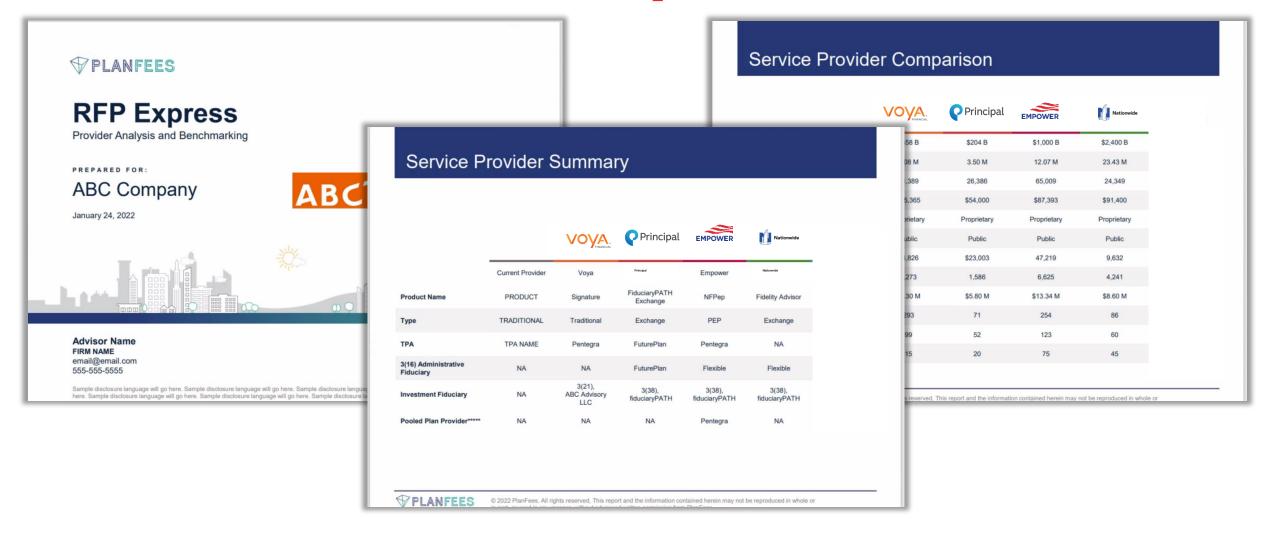
### \$40 Million?





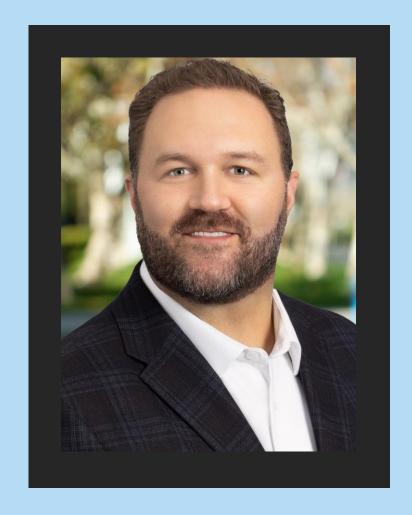


### **RFP Express**



# RPAG Advisory Council Coming Soon!

Led by:





#### **Investment Council**









## The State of the Target-Date Market: 2023, Sway Research Report

#### Largest

Multi-Glidepath TDF Manager (89% market share)

3<sup>rd</sup>

Largest Multi-Manager TDF Manager

6<sup>th</sup>

Largest Passive TDF Manager

7<sup>th</sup>

Largest Blend TDF Manager

#### **Fastest Growing**

TDF Manager over 3 years with 31% average annual growth in AUM



### Total Custom Solutions CIT Growth (in billions)

(Est.)

14,879

### Plans use a flexPATH solution





#### Index & Index+























## Flex Focus







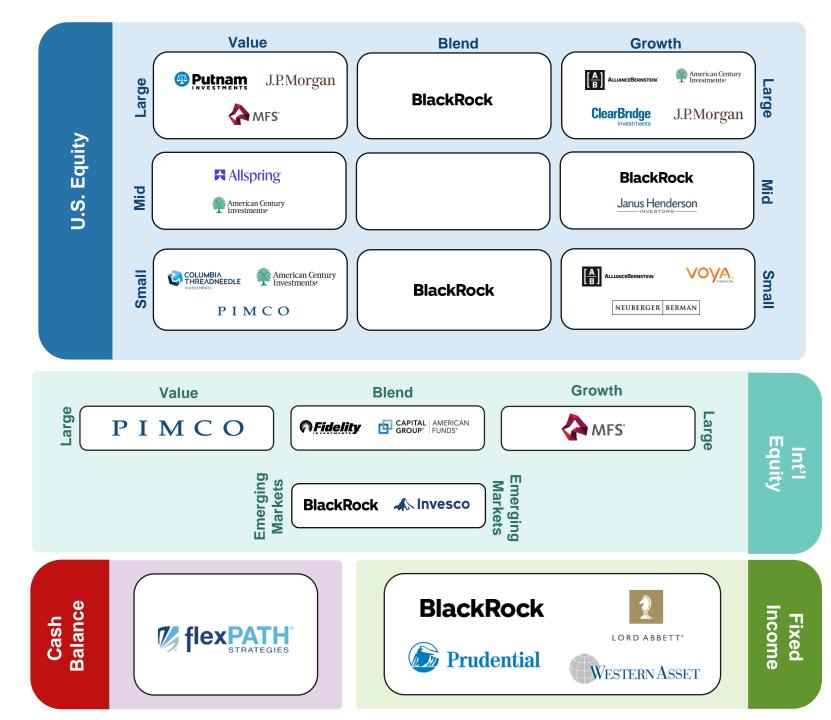
Principal<sup>®</sup>



#### New 2023 CIT Offerings

	J.P.Morgan Asset Management	J.P.Morgan Asset Management	Janus Henderson	Allspring	NEUBERGER BERMAN
	Large Cap Value III (JPM US Value)	Large Cap Growth II (JPMorgan LCG)	Mid Cap Growth II (Janus Enterprise)	Mid Cap Value II (Allspring Special MCV)	Small Cap Growth (NB Small Cap Growth)
Score	10	10	9	10	10
Expense	0.40%	0.39%	0.48%	TBD	0.58%
Savings	9%	13%	27%	-	28%
	VOYA FINANCIAL	CAPITAL   AMERICAN GROUP*   FUNDS*	BlackRock		Principal
	Small Cap Growth III (Voya Small Cap Growth)	GG EuroPacific Growth Trust (American Funds EuroPac)	Emerging Markets II (BlackRock Emerging Mkts)		RetirePilot TDF
Score	10	8	10	Score	9.6
Expense	0.58%	0.41%	0.62%	Expense	0.15%
Savings	<b>32</b> %	13%	24%	Style	Passive with SV

# flexPATH Features Best-in-Class Managers





CIT Growth on the Horizon

NEUBERGER BERMAN



	Small Cap Growth (Neuberger Berman)	Small Cap Growth (Voya)	
Score	10	10	
Expense	0.58%	0.58%	
Savings	28%	32%	

### flexPATH Resources



**Kellen Foley** 



**Matt Giovinazzo** Dir. Investment Management Dir. Investment Management



**Alex Khan** Sr. Investment Advisor



**Jonathan Coombs** Sr. Investment Advisor



**Ellie Armstrong Investment Analyst** 



**Alec Melosini Investment Analyst** 



#### **If I EXPATH**

#### **Initiatives**

#### **Total Custom Solutions CIT Growth**

(in billions)

- Continue innovating platform
- Enhance member relationships
- Strengthen connectivity with partners





