

Plan Asset Link (PAL)

Creating operational efficiencies through PAL

Plan Asset Link (PAL) is a process in which plan-level data is synced between recordkeepers and the RPAG Advisor Portål. This saves advisors countless hours of work by removing the laborious process of pulling plan lineup and asset information from recordkeepers' websites and manually entering all the data into the RPAG Portal. PAL provides the capability for plan lineups and asset balances to be synced on a monthly or quarterly basis, depending on the recordkeeper, to give you accurate, up-to-date, and efficient information.

PAL Process

1. Consent Forms

Download the consent form for your client's recordkeeper. These consent forms are stored on the RPAG Resource Center in the Plan Asset Link folder. Fill out the necessary information and have your client sign the form. Some advisors prefer to use an electronic signature service for these forms but bringing the consent form to a client meeting can often be the most effective way to get these signed.

2. Send Consent Forms to RPAG

Once your client has signed the appropriate consent form, send the executed form to <u>PAL@rpag.com</u>. The PAL Concierge Team will then process the form and work with the recordkeeper to establish the PAL data feed. Make sure that you have entered the accurate client contract ID number into the Plan Details section so the data feed from the provider can link to the correct plan.

3. Accept the PAL Data Feeds

PAL data feeds are linked within two weeks of the month or quarter end, depending on the provider. RPAG tracks and confirms each individual plan feed to ensure receipt by the advisor and will follow up with recordkeepers in the event of missing data. Before you run a report through RPAG, check the PAL feed status in the Plan Details section or on the Manage PAL Feeds page. Once you select the plan that you want to update, go through the PAL data syncing process.

New to PAL? Get trained by our PAL Concierge Team!

Our PAL Concierge Team is happy to walk you and your team through this entire process so that you can link all of your PALeligible plans. They have already helped countless advisors save time and be more efficient. Don't hesitate to contact them at <u>PAL@rpag.com</u> to begin your training today!

PAL Providers

OneAmerica

P&A Group

Monthly

Monthly

Below is a list of providers that are participating in PAL. Different providers have different capabilities in regard to the timing of the feeds as well as the type of data that is sent through PAL.

Updated Q4 2022 **Provider Feed Type** Notes ADP Monthly Only 401(k) plans provided Alerus Monthly **Alliance Benefit Group** Monthly Eligible for plans on the Fidelity and Schwab platforms only Only includes PlanPremier, PlanPremier TPA, RKDirect platforms; Excludes employer American Funds Monthly sponsored IRA. Ameritas Monthly AMI Benefit Monthly Plan data provided by Matrix or Mid-Atlantic Trust Ascensus Monthly BCG Monthly Does not include investment options with \$0 in assets **Billings & Company** Monthly Plan data provided by Matrix **BlueStar Retirement** Monthly Does not include investment options with \$0 in assets **BPAS** Monthly **CDM** Retirement Monthly Plan data provided by Matrix For bundled product please use consent form. Does not include investment options **Charles Schwab** Monthly with \$0 in assets. Custodied plans please contact advisorimplementation@schwab.com **Correll & Company** Monthly Plan data provided by Matrix Plan data provided by Matrix **CUNA Mutual** Monthly **Employee Fiduciary** Does not include investment options with \$0 in assets Monthly Empower Monthly EPIC Monthly Equitable Monthly No 403(b) plans Advisor Setup needs to be completed in order to receive plan data, contact Fidelity Fidelity Monthly Help Desk at 1-833-349-3757 or advisorhelpdesk@fmr.com for assistance **FuturePlan** Monthly Does not include investment options with \$0 in assets Horace Mann Monthly Plan data provided by Matrix John Hancock Includes old New York Life platform (now John Monthly Hancock TRS). Does not include investment options with \$0 in assets Monthly **July Business Services** K Trade Monthly Does not include investment options with \$0 in assets **KT** Administrators Monthly Does not include investment options with \$0 in assets Lincoln Monthly Matrix Monthly **Mid-Atlantic Trust** Monthly Milliman Monthly **Mission Square** Monthly Mutual of Omaha Ascensus platform only Monthly Does not include Public Sector plans. Core lineup only. Does not include additional My Nationwide Monthly Fund Window options. Does not accept DocuSign, consent form must have a wet signature. **Newport Group** Monthly Includes old Daily Access and Verisight plans, which have separate consent forms.

platform (now OARS WI)

Does not include ESOP or City National Bank (OARS SD); Includes old BMO

Provider	Feed Type	Notes		
PAi	Monthly	Does not include \$0 investment options		
Paychex	Monthly	Does not include \$0 investment options if no enrollees		
PCS	Monthly	Includes former Aspire plans		
Principal	Monthly	Does not include non-qualified plans		
Prudential	Monthly	Does not include DB plans		
Randall-Hurley	Monthly			
Retirement Plan Consultants	Monthly			
Securian	Monthly			
Sentinel	Monthly			
Slavic 401k	Monthly	Plan data provided by Matrix		
Summit Benefit Solutions	Monthly			
Sunwest Pensions	Monthly			
T. Rowe Price	Monthly			
The Retirement Plan	Monthly			
Company	Worlding			
The Standard	Monthly			
ΤΙΑΑ	Monthly			
Transamerica	Monthly	Does not include active funds with zero assets		
Trautmann Maher	Monthly	Does not include investment options with \$0 in assets		
(Northwest Plan Services)				
Tri-Ad	Monthly			
Ubiquity Retirement	Monthly	Plan data provided by Matrix.		
Unified Trust	Monthly			
Vanguard	Monthly	Retirement Plan Access (Ascensus platform) only		
Vestwell	Monthly			
Voya	Monthly			

If there is a provider not listed above that you would like added, please have that provider contact <u>PAL@rpag.com</u>. Additionally, we encourage you to reach out to your recordkeeper contacts and request that they participate in the RPAG PAL service.

Recordkeepers that could report to...

Matrix rks	Mid-Atlantic			
AMI Benefit Administrators	Alliance Pension Consultants, LLC			
Austin Capital Retirement Plan Services	American Trust Retirement			
California Pensions	AMI Benefit Plan Administrators, Inc.			
Constellation Trust	AMI Custodial 403(b) Accounts			
Correll and Company	APA Benefits			
CPI-Qualified Plans CMG	Aris Corporation			
CUNA	FutureBenefits of America LLC			
CUNA Mutual Insurance Society	Heritage Pension Advisors, LLC			
Digital Retirement Solutions	Human Interest			
Employee Fiduciary Corporation	Leading Retirement Solutions			
EPIC	MutualBank			
Equity Trust Company	Noble-Davis Consulting, Inc.			
Human Interest	Oriental Pension Consultants, PR Plans			
Loren D. Stark Company, Inc	Pattillo, Brown & Hill, LLP			
LT Trust - CRS	Pension Retirement Online, Inc. (PRO Inc.) (401kDIRECT)			
P and A Administrative Services, Inc.	Pershing			
PENSCO Trust Company, LLC	RHI Acquisition, LLC and its subsidiaries			
PenServ Plan Ser 403(B)	RiversEdge Advanced Retirement Solutions, LLC			
PenServ Plan Services Inc.	RPG Consultants			
Pentegra	Werntz & Associates			
Retirement Investment Administrator	Wipfli LLP			
Retirement Plan Company				
Retirement Plan Consultants-Relius				
Retirement Planners and Administrators, Inc.				
Retirement Strategies Group				
Retirement Strategies, Inc				
Sheakley Pension Administration, Inc				
Slavic				
Spectrum Employee Benefit				
Swerdlin and Company				
TPP				
Ubiquity Retirement + Savings				
Vestwell				
401GO				

The below data points are included in PAL for some plans:

Provider	Advisor Comp	Plan Tax ID	Participant Count	Plan Type
Alerus	\checkmark	✓	✓	
American Funds	√	✓	✓	
Ameritas	√	√	√	
Equitable (AXA)		✓	✓	✓
BPAS	✓		√	
Empower	✓	✓		
July Business Services			√	
Lincoln	√	✓	✓	✓
Matrix		√		
Newport Group		✓		

Provider	Advisor Comp	Plan Tax ID	Participant Count	Plan Type
OneAmerica	√		√	
Paychex		\checkmark		
PCS Capital		✓	✓	
Securian	\checkmark	\checkmark	✓	✓
The Standard		\checkmark		
Transamerica	\checkmark	\checkmark	✓	
Vestwell	\checkmark	√	\checkmark	
Voya		\checkmark	\checkmark	

About RPAG

RPAG[™] is an exclusive alliance of independent retirement advisors and institutions inspired to create successful outcomes by protecting plan fiduciaries and engaging plan participants. RPAG provides premier technology, systems, training and resources to 2,000 member advisors that serve over 100,000 plan sponsors and more than \$1 trillion in assets (as of September 1, 2022). Core practice areas include investment due diligence, RFP and fee benchmarking, fiduciary compliance, collective investment trusts, target date funds, 3(38) fiduciary outsourcing, intensive training, sales & marketing resources and business consulting. For more information, visit rpag.com.

